

TRADE AND SERVICES

Retail trade and paid services for population

| | 2013 | | | | | For reference 2012 | | | | |
|--|-----------|-----------|---------------------------|-----------|-----------|--------------------|-----------|---------------------------|-----------|-----------|
| | Quarter 1 | Quarter 2 | 1 st half-year | Quarter 3 | 9 months | Quarter 1 | Quarter 2 | 1 st half-year | Quarter 3 | 9 months |
| Billion rubles; at actual prices | | | | | | | | | | |
| Retail turnover through all sales channels | 54 489,1 | 61 390,6 | 115 879,7 | 67 537,0 | 183 416,7 | 40 945,3 | 47 577,9 | 88 523,2 | 53 179,1 | 141 702,3 |
| Retail turnover of public catering | 2 934,5 | 3 320,8 | 6 255,3 | 3 415,3 | 9 670,6 | 2 133,7 | 2 494,4 | 4 628,1 | 2 632,6 | 7 260,7 |
| Paid services for population | 11 793,7 | x | 24 736,5 | x | 38 565,2 | 7 758,1 | x | 16 551,9 | x | 26 472,2 |
| As % of corresponding period of previous year; at constant prices | | | | | | | | | | |
| Retail turnover through all sales channels | 119,1 | 119,3 | 119,2 | 118,5 | 118,9 | 106,9 | 111,8 | 109,2 | 118,4 | 112,1 |
| Retail turnover of public catering | 111,0 | 112,2 | 111,7 | 113,8 | 112,4 | 98,5 | 109,9 | 104,4 | 113,8 | 107,9 |
| Paid services for population | 109,2 | x | 109,5 | x | 109,1 | 105,8 | x | 106,0 | x | 108,0 |

Retail turnover of trade through all sales channels

| | 2013 | | | | | For reference 2012 | | | | |
|---|-----------|-----------|---------------------------|-----------|-----------|--------------------|-----------|---------------------------|-----------|-----------|
| | Quarter 1 | Quarter 2 | 1 st half-year | Quarter 3 | 9 months | Quarter 1 | Quarter 2 | 1 st half-year | Quarter 3 | 9 months |
| Billion rubles; at actual prices | | | | | | | | | | |
| Retail turnover through all sales channels | 54 489,1 | 61 390,6 | 115 879,7 | 67 537,0 | 183 416,7 | 40 945,3 | 47 577,9 | 88 523,2 | 53 179,1 | 141 702,3 |
| of which: | | | | | | | | | | |
| food, beverages and tobacco | 27 351,0 | 31 221,8 | 58 572,8 | 34 107,1 | 92 679,9 | 19 658,1 | 23 547,3 | 43 205,4 | 26 107,7 | 69 313,1 |
| non-food goods | 27 138,1 | 30 168,8 | 57 306,9 | 33 429,9 | 90 736,8 | 21 287,2 | 24 030,6 | 45 317,8 | 27 071,4 | 72 389,2 |
| Share of food, beverages and tobacco in retail turnover through all sales channels, % | 50,2 | 50,9 | 50,5 | 50,5 | 50,5 | 48,0 | 49,5 | 48,8 | 49,1 | 48,9 |
| As % of corresponding period of previous year; at constant prices | | | | | | | | | | |
| Retail turnover through all sales channels | 119,1 | 119,3 | 119,2 | 118,5 | 118,9 | 106,9 | 111,8 | 109,2 | 118,4 | 112,1 |
| of which: | | | | | | | | | | |
| food, beverages and tobacco | 111,9 | 111,3 | 111,6 | 112,9 | 112,1 | 104,6 | 109,9 | 107,1 | 111,8 | 108,4 |
| non-food goods | 126,3 | 127,6 | 127,0 | 124,3 | 126,0 | 109,0 | 113,5 | 111,1 | 124,3 | 115,4 |

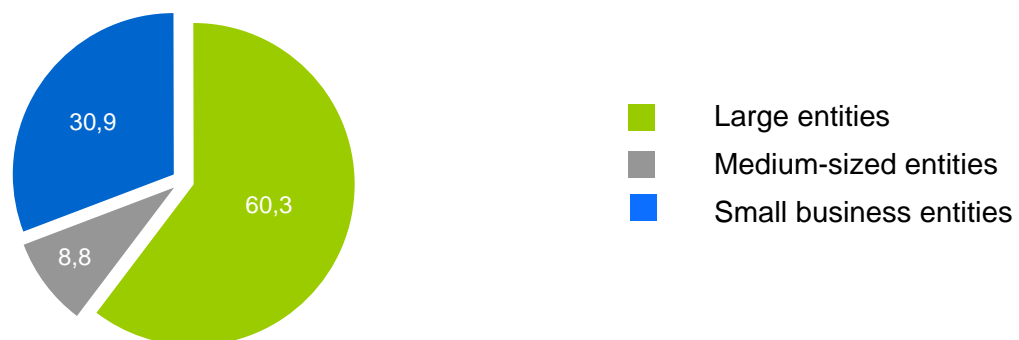
Distribution of retail turnover of trade through all sales channels by ownership types

(percent of total)

| | 2013 | | | | | For reference 2012 | | | | |
|--|-----------|-----------|---------------------------|-----------|----------|--------------------|-----------|---------------------------|-----------|----------|
| | Quarter 1 | Quarter 2 | 1 st half-year | Quarter 3 | 9 months | Quarter 1 | Quarter 2 | 1 st half-year | Quarter 3 | 9 months |
| Retail turnover through all sales channels | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| of which by ownership: | | | | | | | | | | |
| state | 10,1 | 10,0 | 10,1 | 9,6 | 9,9 | 10,9 | 10,8 | 10,9 | 10,2 | 10,6 |
| republican | 7,7 | 7,7 | 7,7 | 7,4 | 7,6 | 8,0 | 8,1 | 8,1 | 7,5 | 7,9 |
| community | 2,4 | 2,3 | 2,4 | 2,2 | 2,3 | 2,9 | 2,7 | 2,8 | 2,7 | 2,7 |
| private | 83,4 | 83,3 | 83,3 | 83,7 | 83,5 | 83,6 | 83,7 | 83,6 | 84,2 | 83,8 |
| mixed without foreign share | 9,8 | 9,1 | 9,4 | 8,7 | 9,2 | 10,1 | 10,0 | 10,0 | 9,7 | 9,9 |
| mixed with foreign share | 12,4 | 12,9 | 12,6 | 14,0 | 13,2 | 10,3 | 10,2 | 10,3 | 10,4 | 10,3 |
| foreign | 6,5 | 6,7 | 6,6 | 6,7 | 6,6 | 5,5 | 5,5 | 5,5 | 5,6 | 5,6 |

Structure of retail turnover of trade through all sales channels by economic entities in January–September, 2013

(percent of total)



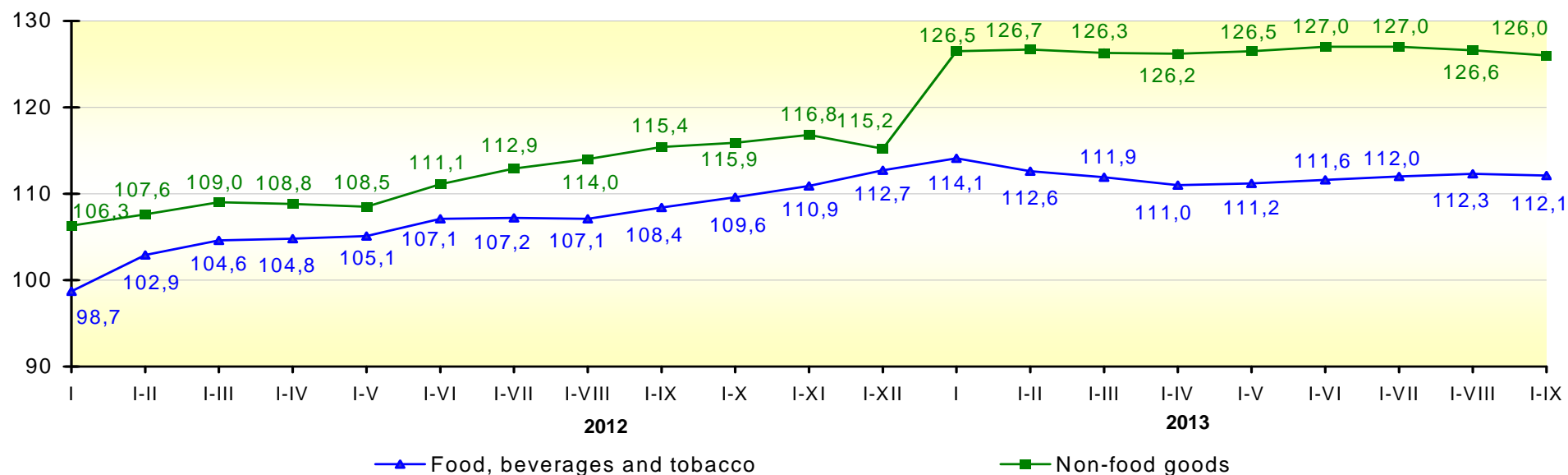
Retail turnover of trade through all sales channels by sales sectors

(as percent of corresponding period of previous year; at constant prices)

| | 2013 | | | | | For reference 2012 | | | | |
|--|-----------|-----------|---------------------------|-----------|----------|--------------------|-----------|---------------------------|-----------|----------|
| | Quarter 1 | Quarter 2 | 1 st half-year | Quarter 3 | 9 months | Quarter 1 | Quarter 2 | 1 st half-year | Quarter 3 | 9 months |
| Retail turnover of trade through all sales channels | 119,1 | 119,3 | 119,2 | 118,5 | 118,9 | 106,9 | 111,8 | 109,2 | 118,4 | 112,1 |
| of which: | | | | | | | | | | |
| trade organizations | 119,7 | 119,6 | 119,7 | 118,3 | 119,2 | 107,4 | 111,2 | 109,0 | 119,4 | 112,4 |
| trading places and trade facilities at markets and in shopping centres | 117,0 | 117,8 | 117,4 | 119,2 | 118,1 | 105,0 | 114,2 | 109,8 | 115,1 | 111,1 |

Changes in retail turnover of food, beverages, tobacco and non-food goods

(as percent of corresponding period of previous year; at constant prices)



Sales of selected food products, beverages and tobacco through all sales channels

(thousand tones)

| | 2013 | | | | | For reference 2012 | | | | |
|--|-----------|-----------|---------------------------|-----------|----------|--------------------|-----------|---------------------------|-----------|----------|
| | Quarter 1 | Quarter 2 | 1 st half-year | Quarter 3 | 9 months | Quarter 1 | Quarter 2 | 1 st half-year | Quarter 3 | 9 months |
| Meat, including poultry meat and meat products | 164,6 | 175,4 | 340,0 | 180,2 | 520,2 | 156,7 | 166,5 | 323,2 | 168,5 | 491,7 |
| meat products (sausages, smoked and semi-processed products) | 76,2 | 83,6 | 159,8 | 87,8 | 247,6 | 77,8 | 83,9 | 161,7 | 86,6 | 248,3 |
| canned meat | 2,4 | 2,7 | 5,1 | 3,0 | 8,1 | 2,2 | 2,6 | 4,8 | 3,0 | 7,8 |
| Butter | 7,6 | 7,2 | 14,8 | 7,3 | 22,1 | 8,1 | 7,5 | 15,6 | 7,2 | 22,8 |
| Cheese | 9,8 | 9,7 | 19,5 | 10,5 | 30,0 | 10,2 | 9,7 | 19,9 | 9,5 | 29,4 |
| Vegetable oils | 20,9 | 20,1 | 41,0 | 23,9 | 64,9 | 19,8 | 18,6 | 38,4 | 22,3 | 60,7 |
| Sugar ¹⁾ | 29,2 | 42,4 | 71,6 | 53,4 | 125,0 | 35,5 | 38,6 | 74,1 | 51,9 | 126,0 |
| Groats | 28,7 | 28,3 | 57,0 | 28,2 | 85,2 | 27,5 | 26,4 | 53,9 | 25,6 | 79,5 |
| Pasta | 17,3 | 18,2 | 35,5 | 18,0 | 53,5 | 16,5 | 18,3 | 34,8 | 18,1 | 52,9 |
| Eggs, mln pieces | 344,0 | 313,7 | 657,7 | 294,3 | 952,0 | 334,2 | 318,5 | 652,7 | 288,2 | 940,9 |
| Non-alcoholic beverages, mln dal | 7,0 | 11,6 | 18,6 | 11,1 | 29,7 | 5,9 | 9,6 | 15,5 | 10,8 | 26,3 |
| Sugar confectionery | 26,9 | 32,3 | 59,2 | 32,7 | 91,9 | 23,6 | 28,7 | 52,3 | 29,4 | 81,7 |
| Fruit and vegetable juices | 25,0 | 27,6 | 52,6 | 24,5 | 77,1 | 24,1 | 26,2 | 50,3 | 24,6 | 74,9 |
| Tobacco products, bn pieces | 6,8 | 6,6 | 13,4 | 6,1 | 19,5 | 6,0 | 8,4 | 14,4 | 7,1 | 21,5 |

¹⁾ Excluding sales of micro organizations.